



Association of Independent  
Personal Search Agents

**Independent by Nature, United by Purpose**

**IPSA Members' Day**

**Grove Suite, Sketchley Grange Hotel, Hinckley**

**Monday 6<sup>th</sup> July 2026**

- 9.30am **Registration/Refreshments/Exhibitor Stands/Networking**
- 10.00am **Welcome and Introduction**  
**Hamish McLay - IPSA Chairman**
- 10.05am **Property, politics, economics and market forecast**  
**Kate Faulkner OBE – Home Buying & Selling Council Chair**
- 10.35am **Sustainable Growth Together**  
**Rebecca Reed – Elan Technology**
- 10.50am **Working to Make the Lives of Lawyers Easier**  
**Peter Ambrose - Legalito**
- 11.05am **Refreshments/Exhibitor Stands/Networking**
- 11.30am **PCCB Compliance Briefing**  
**Lorna Bown – PCCB Chief Inspector**
- 11.45am **Martello Mines and Minerals**  
**Henry Crosby – Martello**
- 12.00noon **An Update on Local Land Charges and Innovation Opportunities**  
**Jamie Winch – HM Land Registry**
- 12.30pm **The Key to Your Property - the UPRN:**  
What is it, how is it managed and how this unique reference number can link property information to support improvements to property transactions  
**Steven Brandwood - Geoplace**
- 1.00pm **Lunch/Exhibitor Stands/Networking**



HM Land Registry  
Local Land Charges



**Martello**



**Legalito.**

- 2.00pm **Seal the Deal: How Communication Wins and Loses Clients**  
**David Roylance – Voice, Leadership & Presentation Coaching**
- 3.00pm **CON29DWs and the impact of Independent Water Companies on developers and purchasers**  
**Northumbrian Water Property Solutions**
- 3.30pm **Refreshments/Exhibitor Stands/Networking**
- 4.00pm **Landmark Products Update**  
**Jake Hawkey - Landmark**
- 4.15pm **Panel Session:**  
**Transaction Times - Why Searches aren't the Problem**  
**Marketing – What works in today's Climate?**  
**Accessing Data – What needs to improve and how can we achieve it?**
- 4.45pm **Open Forum and Future**
- 5.15pm **Conference Close/Exhibitor Stands/Networking**
- 6.00pm **Drinks Reception kindly sponsored by Legal Protection Group**



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- 7.00pm **Buffet Dinner kindly sponsored by PinPoint Information**



**Accompanied by background music and percussion from Gareth Wax**



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